



# Sierra Constellation Partners

## NAVIGATING CHANGE IN DEMANDING TIMES

When decisive action is needed to improve performance, management teams turn to Sierra Constellation Partners (SCP) for help. Our team delivers effective operational improvements and financial solutions that help companies navigate their way through difficult business challenges or opportunities. We provide unparalleled leadership and expertise to create long-term results and build sustainable value.

### INTERIM MANAGEMENT

SCP's proven operators can help bridge gaps in areas where companies and management teams are struggling, to help effectuate process improvement and/or a financial restructuring.

Interim CEO, CFO, COO and floor-level general managerial services focused on:

- Turnaround management, with a goal of creating long-term sustainable companies
- Development of revenue strategies and execution plans to create growth
- Fundamental transformation of operating practices to improve efficiency and profitability
- Monetization of non-core assets through improved operations, strategic liquidations or divestitures
- Long-term labor, staff planning and realignment for labor cost optimization
- Maximizing the value of productive resources through strategic sourcing and/or site location optimization

Our experience has taught us the importance of collaboration and frequent communication in creating a successful outcome.

### PERFORMANCE IMPROVEMENT

SCP provides immediate, collaborative and hands-on advisory services for companies, management teams and other stakeholders facing a change process, finding ways to improve efficiencies and reduce costs, and thereby increase a company's profitability.

Activities performed with management on a day-to-day basis include:

- Capital preservation
- Focus on root causes, critical issues and achievable solutions
- Re-establish credibility and communication between the company and its customers
- Develop and implement plans to immediately improve cash flow and restore earnings
- Develop processes, improve controls, and drive positive change to achieve long-term sustainability

We deliver the technical expertise and additional resources required to face extraordinary challenges.

## WHAT SETS US APART

### ► Flexible Solutions

We create company, and situation specific solutions, because no two companies are alike. There are no boilerplate answers.

### ► Fast & Meaningful Improvements

Our experienced professionals quickly and decisively develop and implement action plans that address critical company needs.

### ► Diplomacy & Collaboration

We understand the critical nature of collaboration, and by implementing tough measures with compassion, respect and understanding we bring together disparate constituencies to find common ground and negotiate the best possible outcome.

*We thrive on working hand-in-hand with middle-market companies and their leadership teams to resolve their operational and financial challenges.*

